	rkload	nagement Credits	Semester	When	Duration	
150 hrs		5	$1^{\text{st}}$ or $2^{\text{nd}}$ semester	Summer	1 semester	
		5		semester	1 seniester	
				501100001		
			Class contact time	Self-study	Planned group	
			4 contact hrs / 60 hrs	90 hrs	size	
					36 students	
1	Lectur Strate	<b>es</b> egic Manageme	ent			
2	Learning outcomes / Skills					
	Upon completion of the module students will be able to:					
	Upon completion of the module, students will be able to:					
	Professional Competences:					
	• Understand the fundamentals of the competitive process, strategic					
	competitive dynamics and strategic positioning, as well as the importance					
	of external, non-influenceable factors (e.g. institutional circumstances) that					
	need to be taken into account in intended changes to existing structures					
	• Understand the nature and role of a company's own resources and					
	capabilities in strategic management processes					
	• Apply the principles and methods of strategic management and their use in					
	international management.					
	<ul> <li>Analyze the results and implications of the strategic processes and methods</li> </ul>					
	• Analyze the results and implications of the strategic processes and methods and derive comprehensible, consistent and coherent recommendations for					
	action from them.					
	<ul> <li>Evaluate and prioritize the recommendations for action and strategic</li> </ul>					
	• Evaluate and prioritize the recommendations for action and strategic implications on the basis of appropriate evaluation criteria.					
	<ul> <li>Develop situationally appropriate approaches for the implementation of</li> </ul>					
	selected recommendations for action					
	Interdisciplinary Competences:					
	• Plan and prepare learning and work processes independently					
	• Competences in researching, interpreting, analysing and planning in relation to business problems in the field of strategic management					
	• Exchange information and problems in dialogue with others and jointly develop approaches to solutions					
	• Reflecting on one's own learning process					
	•	• In addition, social competence is promoted through group discussions, teamwork and presentations				

3	Contents				
	Basics of strategic management				
	Goal and mission statement analysis				
	• Methods of strategic analysis of the corporate environment and development of relevant environmental scenarios				
	• Conducting customer and market analyses				
	• Methods of strategic analysis of corporate strengths and weaknesses; identification of core competencies and success factors				
	• Strategic positioning: formulation of corporate strategies and business unit strategies				
	• Modern approaches to strategic management (e.g. Blue Ocean, business models)				
	• Strategy evaluation, selection and implementation				
4	Course type				
	Seminar course, especially case studies and group work				
5	Participation requirements				
	Sufficient knowledge of English.				
6	Examination form Portfolio examination (elements: Case study processing [40 %], presentation [40 %] learning process reflection [20 %]/resume).				
7	Requirements for the Awarding of Credit Points				
	Minimum grade of "sufficient" in the examination				
8	Module supervisor; full-time lecturers				
	Prof. Dr. Rolf Tappe				
9	Other information				
	Reading list (in the most recent edition):				
	Compulsory:				
	• Wunder, T.: Essentials of Strategic Management. 1st edition 2016, Stuttgart.				
	Recommended:				
	• Ansoff H.I. (2007). Strategic Management. Palgrave Macmillan.				
	• Barney, J. and Hesterly, W. (2014), Strategic Management and Competitive Advantage: International Edition, 5/E. Pearson.				
	• Grant, R. (2021). Contemporary Strategic Analysis. Wiley.				
	• Whittington et. al (2020). Fundamentals of Strategy. 5/E Pearson.				
	Additional references will be given at the beginning of the semester.				
	Additional references will be given at the beginning of the semester.				